



**G.L. HUYETT** • P.O. Box 232 • Minneapolis, Kansas 67467 • [www.huyett.com](http://www.huyett.com)  
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## G.L. HUYETT Installs Automated Packaging Line

**G**L. Huyett, a Minneapolis, Kansas-based manufacturer and master distributor of non-threaded fasteners has completed the purchase and installation of an automated packaging line. "This investment reinforces our commitment to reducing transaction costs for our customers," said Timothy O'Keeffe, Vice President, to a group of analysts and dignitaries gathered to tour the facility on February 8, 2002. "The cost of counting, re-packing, and re-shipping low-unit cost items such as we sell frequently exceeds the low price of the parts. With this line, we can custom imprint our distributors' names on the packs, complete with proprietary part numbers, such that discreet drop ships can be made to the distributor's OEM user," said O'Keeffe.

G.L. Huyett is one of the oldest continuously operating businesses in the state of Kansas. The company maintains 65,000 square feet of manufacturing and distribution space, which is just 50 miles from the geographic center of the United States. Product lines include keystack, grease fittings, retaining rings, o-rings, flat washers, bearings, and pins. "Right now we are focusing on expanding our line of pins," said Sara Mallo, National Sales Manager. Mallo recently announced the upcoming publication of a 300+ page pin catalog. "G.L. Huyett has a powerful pin line-up, and the catalog will demonstrate the breadth of our line. We have recently signed important Master Distributor agreements with Western Wire of St. Louis, Missouri, on cotter pins and Driv-Lok of Sycamore, Illinois, on grooved pins, and we are a Preferred Distributor for Spirol International of Danielson, Connecticut, on rolled and coiled pins. This will complement our ability to manufacture specials. We look forward to spreading the word about G.L. Huyett for the proprietary lines, as well as our standard clevis pins and three-point pins used in the Ag industry. We continue to support the customer's needs by improving the supermarket of products that we can provide."

Among other things, Huyett intends to package pins in the new facility. According to Mallo, Huyett will have the ability to package in nearly any configuration. "We can bag or box the parts in any unit. We also assemble kits. For example, we have a customer using our all-new line of 316 marine-grade clevis pins that they want to sell with a marine-



grade hairpin clip. We are now doing this, complete with a custom label." Mallo also noted Huyett's ability to imprint keystack with customer names and logos, and the availability of packaged assortments in polypropylene boxes. "Our marketing department has complete publishing capabilities, and we can give our customers a packaged presentation that is limited only by creativity and imagination. G.L. Huyett is committed to assisting our customers in finding

added value in their transactions. Our packaging department is designed to do this."

The new packaging line and Huyett's newly expanded warehouse will be under the direction of Jim Kelly, who recently joined Huyett as Warehouse Operations Manager. Kelly previously worked for Coca Cola Enterprises and



possesses a degree in Total Quality Management from Friends University. Kelly, a California native, is excited about Huyett's prospects. "I am stimulated by the thriving, energetic workplace at G.L. Huyett. I look forward to channeling Huyett's creativity and unique approach in the fastener industry to a constructive, controlled pace so that we efficiently move goods to our customers on a low cost and accurate basis."

For information or to receive product catalogs, contact G.L. Huyett at P.O. Box 232, Minneapolis, KS 67467; phone 785-392-3017; fax

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