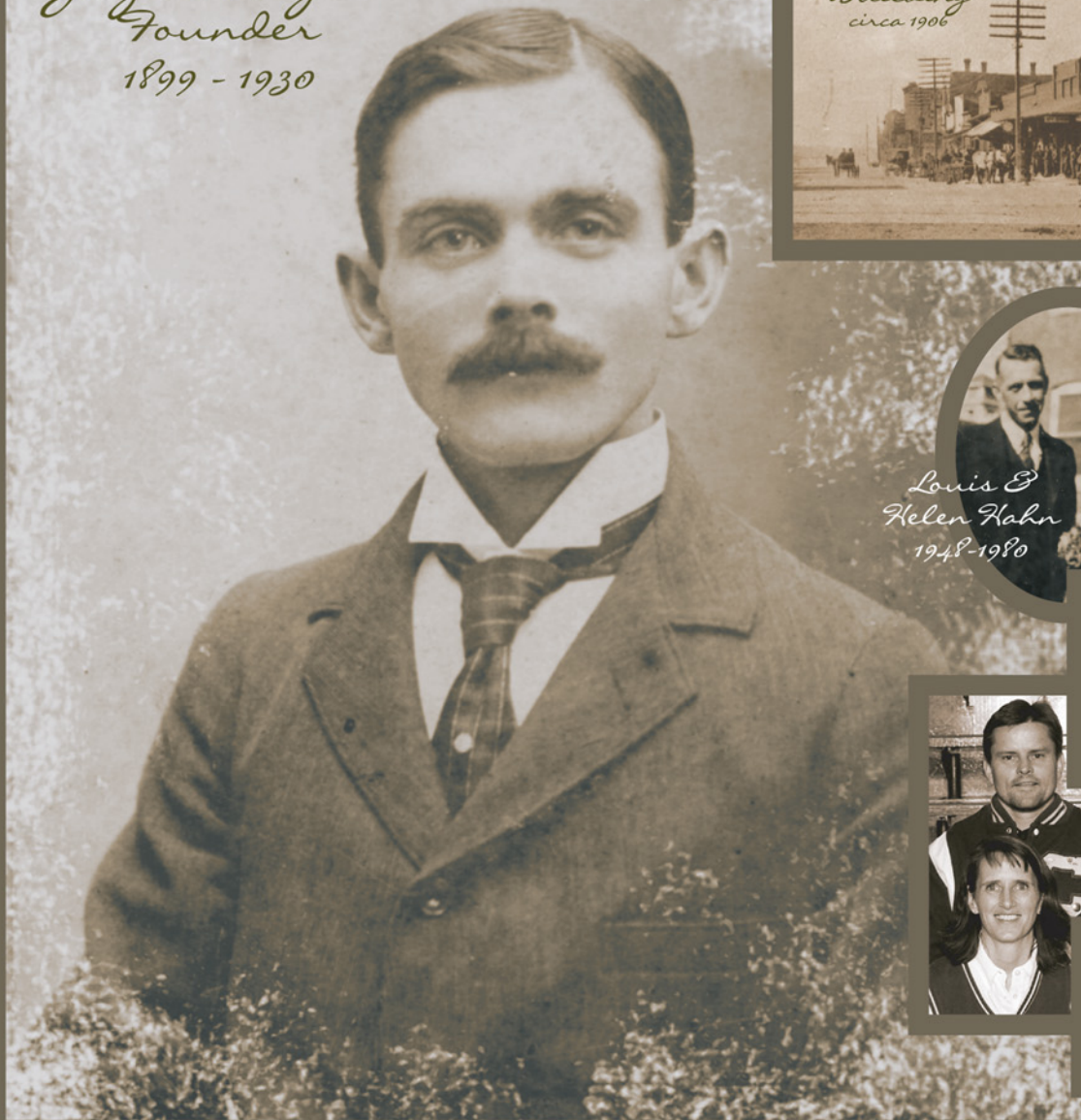


*Guy L. Huyett  
Founder  
1899 - 1930*



*First Huyett  
Building  
circa 1906*



*Henry &  
Jesse Hahn  
1930 - 1948*



*Louis &  
Helen Hahn  
1948-1980*



*Bob & Dolly  
Hahn  
1980 - 1992*



*Timothy & Carol  
O'Keeffe  
1992 - Present*



*Huyett Plant 2002*

G.L. Huyett was founded in Minneapolis, Kansas in 1899 by Guy L. Huyett, a German immigrant. The business was incorporated in 1906, and is now one of the oldest continuously operating businesses in the state.

Mr. Huyett was the originator of the machinery bushing. The rugged Kansas terrain loosened the poorly designed and engineered farm equipment of the time. Machinery bushings were used to take up slack on shafts and machine assemblies. With the development of the Quick-Repair™ Washer, G.L. Huyett established itself as a leader in the industrial fastener business.

In 1930, Guy Huyett turned the operation of the business over to Henry Hahn. At the time the company had six accounts. During the next twenty years, there was a struggle to keep the business going despite the effects of the Dust Bowl, The Great Depression, and two world wars. In an effort to increase sales and improve cash flow, Henry Hahn also sold alfalfa seed. The business continued on in this manner for many years. Henry Hahn's son, Louis, bought the business in 1948. At its peak during this period, the business generated \$18,000 in annual sales.

G.L. Huyett began a major transformation in the 1970s when Louis' son, Bob, joined the business on a part-time basis. Bob was a professor at St. Cloud State in Minnesota. He had an entrepreneurial urge, and he felt that G.L. Huyett had a great deal of unrealized potential.

In 1980, Bob Hahn bought the business from his dad. Each day, Bob would answer the telephone and make sales calls (via telephone and mail). At night he would pack the orders and take the paperwork to his wife, Dolly. Dolly would stay up late into the night hand typing each invoice line-by-line. The business grew one customer at a time. In 1983, the company exceeded \$250,000 in annual sales for the first time.

In November of 1992, Bob sold the business to Tim and Carol O'Keeffe, who incorporated as the Flinthills Trading Company. Tim O'Keeffe had been an investment banker in Kansas City and was attracted to G.L. Huyett due to its growth potential and its participation in American Industry.

In recent years, G.L. Huyett has made substantial investments in facilities and technology, working to establish itself as a world-class leader in the specialty fastener industry. In 2004, the business reached its first of several million dollar sales months and celebrated the hiring its 100th employee on Labor Day of the same year. Huyett counts itself as a successful example of the American Dream and looks forward to another century of triumph.

