

ABOUT THE COMPANY

LINCOLN

The history of Lincoln® is similar to that of Alemite®, and both companies are today owned by the same parent organization. While both companies started at essentially the same time, each firm took their own route to commercial success with Alemite focusing on the self-service approach and Lincoln emphasizing fleets and systems. The evolved product lines of each firm reflect their storied pasts, their unique market orientations and an emphasis on innovation.

Lincoln traces its roots to Frank Barks who, after a series of industrial investments, was named president and was a leading shareholder in the Lincoln Steel and Forge Company in St. Louis in 1916. Lincoln was named in honor of the famed Civil War president. The company's first successful product was a coal car equipped with anti-friction bearings made by the Hyatt Roller Bearing Company. As the firm leveraged its niche in the coal car industry, the first automatic, power-driven grease gun was introduced in 1923, and was known as the Lubrigun™.



COAL CAR LUBRICATION SYSTEM

Within two years, eight new versions of the Lubrigun were introduced to the automotive market, with an orientation to serving service station mechanics as opposed to individual passenger car owners. More than 65,000 of the popular service station Model #P-25 Lubriguns were sold between 1926 and 1931, and by now a commercial rivalry between Alemite and Lincoln was fast developing.

In 1931, at the height of the Great Depression, Lincoln organized its own national sales force, and between 1931 and 1933, Frank Barks received several patents for lubrication devices. In 1934, Alemite's then parent company sued Lincoln for patent infringement. It took four years, with the case finally being decided in the U.S. Supreme Court in favor of Lincoln.

The next twenty years were a golden age in company history. Lincoln introduced the Kleenseal® line of grease fittings in 1938, followed by development of the first drum pump that could transfer lubricants from original oil refinery containers. Other innovations such as a portable oil drain, a quick detachable air coupler and complete lubrication systems (known as Centro-Matic®) for the burgeoning service station industry followed.



AN EARLY 1900'S LINCOLN® LUBRICATION SYSTEM

In the 1950's, L. C. Rotter, an engineer with Lincoln, wrote a paper entitled, "A Plea for Uniformity in the Packaging of Lubricating Greases," which is cited as a key stimulant in the standardization and development of the 55 gallon drum.

With a long-standing culture of innovation, Lincoln is well positioned to lead the industry moving forward and G.L. Huyett™ is proud to be part of the team.

G.L. HUYETT IS AN AUTHORIZED VOLUME DISTRIBUTOR FOR LINCOLN INDUSTRIAL®



LINCOLN® IN WAR TIMES



E-AWARD FLAG BEING RAISED

Lincoln occupied a bright place in American industrial history during World War II. Besides making special gasoline-powered grease guns for use on tanks by the army; Lincoln converted its facility in St. Louis to make war ordinance productions, including 20mm high explosive projectiles. The firm's production floor today still retains a wood construction to prevent sparks, and many St. Louis residents recall the red hot bomb casings hanging to cool in the company's hangar-sized plant on West 40 Highway (now Interstate 70.) Lincoln received the prestigious Army-Navy E-Award five times during the war. As many as 1,000 women worked in the plant at the time.

Lincoln has continued on a path of innovation. Some 50,000,000 Model #815 air couplers were sold by 1942. Later came Powermaster® pumps, the first full-stroke lever grease gun (Model #1242) that could "unfreeze" fittings and a series of innovations in the central lubrication segment, a segment that the company continues to dominate to this day.

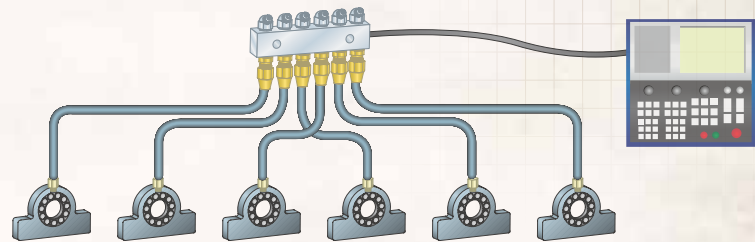
PRODUCT OFFERING

Lincoln Industrial is ISO 9001 registered, and the fitting line is QS 9000. Lincoln has the most complete line of automatic lubrication systems found anywhere in the world. Our offering here focuses on grease fittings and accompanying lubrication equipment. If you want something you do not see, please contact our Sales Team for a quote.

INNOVATION

Lincoln is continually innovating and adding new products. Among the more exciting recent additions are premium clear grease guns as found on pages 270-271 of this catalog.

LINCOLN INDUSTRIAL IS ISO 9001 REGISTERED.

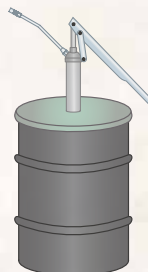


LINCOLN'S AUTOMATIC SYSTEMS ARE SOLD THROUGH MANY DIFFERENT CHANNELS FOR RETAIL CUSTOMERS AND USERS. FOR INFORMATION ON THE AUTOMATIC SYSTEMS, PLEASE CONTACT OUR SALES TEAM TODAY!



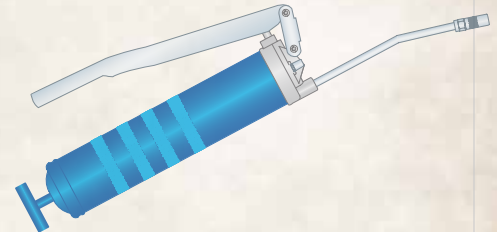
BULLNECK DESIGN

LINCOLN OFFERS A NEAR COMPLETE LINE OF PARTS, ALL ENCOMPASSING THE "BULLNECK" DESIGN FOR WHICH THE COMPANY IS KNOWN. THE HEAD CONFIGURATION OF KLEENSEAL™ FITTINGS IS SLIGHTLY DIFFERENT THAN MOST DESIGNS, BUT IS LISTED IN SAE J534C.



POWERMASTER

THE RENOWNED POWERMASTER AND FILEDRIVER® PUMPS WILL MEET ALMOST ANY NEED, AND CAN ACCOMMODATE A WIDE RANGE OF FLUIDS.



GUARDIAN® LINE

LINCOLN HAS A DIVERSE LINE OF GREASE GUNS, BULK HANDLING EQUIPMENT, AND ALL OF THE ACCESSORIES TO SUPPORT MOST OPERATIONS. THE GUARDIAN ECONOMY LINE IS AVAILABLE BY SPECIAL REQUEST.